



CITY COUNCIL AGENDA ITEMS

To: Mayor Graham and City Council
From: Dennis Sullivan, Director of Engineering & Public Works and
Walter Denton, City Administrator
Date: July 5, 2005
Subject: Backhoe Purchase (Motion)

List of committees that have reviewed: This item was reviewed by Committee on June 27, 2005.

Background: Staff solicited bids for the replacement of 3 backhoes on 6-13-05. Specifications for these units were based upon literature provided by John Deere Company for several reasons, the most important being: 1) employee familiarity with products, 2) past service history, and 3) machine durability. Our operators took an active part in the specification preparation in order to purchase machines that can be shared among divisions, with similar control configurations and use of existing and similar attachments. At the bid opening, bids from three manufacturers were received -- Case, Volvo and John Deere. The only vendor that met the specifications was a John Deere dealer, Erb Equipment Co. from Mitchell, Illinois.

Legal Considerations, if any: A letting of bids carries normal legal considerations.

Budget Impact: The total cost to replace the 3 backhoes comes to \$114,990 with trade and discounts. Money has been allocated for this purchase in the FY2006 Budget.

Staff recommendation: We recommend the purchase of the replacement water, street and sewer division backhoes from Erb Equipment Co. of Mitchell, Illinois. Our recommendation is as follows:

- Purchase one new John Deere model JD310-SG wheel loader backhoe from Erb Equip. of Mitchell as specified with four wheel drive in the dollar amount of \$44,950.00. This includes the trade-in allowance for Sewer Dept unit #22, serial number TO310EX891041.
- Purchase one new John Deere model JD310-SG wheel loader backhoe from Erb Equip. of Mitchell as specified with two wheel drive in the dollar amount of \$42,270.00. This includes the trade-in allowance for Street Dept. unit #14, serial number TO310EX891064.
- Purchase one new John Deere model JD310-SG wheel loader backhoe from Erb Equip. of Mitchell as specified with two wheel drive in the dollar amount of \$27,770.00. This includes the trade-in allowance for Water Dept. unit #5, serial number TO310SG916457.

Bid Tabulation
 City of O'Fallon
 O'Fallon, IL 62269

PUBLIC WORKS BACKHOES
 June 13, 2005

		Rudd Equipment St. Louis, MO	Erb Equipment Mitchell, IL	Edwards Equipment Belleville, IL
		TOTAL	TOTAL	TOTAL
ITEM	DESCRIPTION			
1	4 Wheel Drive Backhoe (Sewer Dept)	\$31,094.00 Volvo 604 CAE	\$44,950 JD310SG	\$43,827.00 Case 580SM
2	2 Wheel Drive Backhoe (Street Dept)	\$41,777.00 Volvo 602CAE	\$42,270.00 JD310SG	\$39,827.00 Case 580SM
3	2 Wheel Drive Backhoe (Water Dept)	\$41,777.00 Volvo 602CAE	\$27,700.00 JD310SG	\$34,327.00 Case 580SM
	DID NOT MEET SPECS			
	TOTAL BID	\$114,648.00**	\$114,990.00	\$117,981.00**