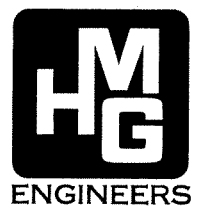


HENRY, MEISENHEIMER & GENDE, INC.

CORPORATE OFFICE:
1075 LAKE ROAD, PO BOX 70
CARLYLE, ILLINOIS 62231-0070
(618) 594-3711
FAX (618) 594-8217
HMG@HMGENGINEERS.COM



EXECUTIVE PARK ONE, SUITE 220
535 EDWARDSVILLE ROAD
PO BOX 419
TROY, ILLINOIS 62294-0419
(618) 667-5940
FAX (618) 667-5946

June 5, 2007

Dennis L. Sullivan, P.E.
Director of Engineering & Public Works
City of O'Fallon
255 S. Lincoln Avenue
O'Fallon, Illinois 62269

Re: WWTP Emergency Generators

Dear Mr. Sullivan:

Our affiliate, Barnes, Henry, Meisenheimer & Gende, Inc. (BHMGM), has reviewed the bids received for the emergency generators at the Wastewater Treatment Plant and Terminal Lift Station. Bids were received from five vendors, and a spreadsheet summarizing BHMGM's evaluation is attached.

Of the five bidders, only Cummins Mid-South fully met the specifications. The other bidders all left something out of their bid, including transfer switches, fire rated fuel tanks, or offloading the generators from the delivery truck. The lead times for delivery varied greatly as well among the bidders. A breakdown of each of the bids follows:

- Cummins Mid-South

All items in the specifications are included in their bid. A five year comprehensive warranty is provided.

- Fabick

Offloading the generators was omitted. This could add \$2,000 to \$5,000, depending on whether both generators are delivered at the same time. Also, only the engine and alternator are included in the five year warranty. The automatic transfer switch is at two years, and the enclosure and tank are at 1 year.

- CK Power

Bid is missing one 1200A automatic transfer switch and offloading. This could add \$15,000 to \$20,000.

- Luby Equipment

Bid is missing one 1200A automatic transfer switch and offloading. In addition, they propose two 500kW gensets instead of a single 900 kW. This will increase installation cost and require additional future maintenance. The automatic transfer switches were given a two year warranty.

- Oakley Services

Bid is missing one 1200A automatic transfer switch and the required UL2085 fire rated fuel tanks. Both of these items are expensive and could add considerable cost. The fire rated tank could approach \$15,000 per tank. Oakley's lead time was also considerably longer for the WWTP genset, at 220-250 days.

While there is an apparent \$50,000 spread in the bids, most of the bids were in fact incomplete or incorrect, and would require significant additions to meet the specifications. At that point, Cummins' bid becomes competitive with the others, and has the shortest lead time. Therefore, it is recommended the City accept Cummins Mid-South's bid of \$300,500 for both generators.

Should you have any questions please don't hesitate to contact me at (618) 594-3711 or bbuchheit@hmgengineers.com.

Very truly yours,

HENRY, MEISENHEIMER & GENDE, INC.



Brian R. Buchheit, P.E., BCEE

cc: Dan Gentry
Frank Shewmaker
File 5871

Distributor	Manf.	Gen Size (kW)	Alt Temp	Tank Size	Rating	Delivery	Offload	Warranty	ATS	Lead Time (days)	Price Ea.	Total Price
Cummins Mid-South	Cummins	400	125/105	660	UL2085	Y	Y	5y	1-600A	85-115	\$95,000	\$300,500
Cummins Mid-South	Cummins	900	125/105	1550	UL2085	Y	Y	5y	2-1200A	95-120	\$205,500	
Fabick	Cat	400		700	UL2085	Y	N	5y	1-600A	147	\$99,956	\$294,635
Fabick	Cat	900		1600	UL2085	Y	N	5y	2-1200A	154	\$194,679	
CK Power	Kohler	400	130	800	UL2085	Y	N	5y	1-600A	154-182	\$82,800	\$297,400
CK Power	Kohler	900	130	1550	UL2085	Y	N	5y	2-1200A	154-182	\$214,600	
Luby Equipment	Generac	500		750	UL2085	Y	N	5y	1-600A	105	\$72,451	\$258,137
Luby Equipment	Generac	2 x 500		750	UL2085	Y	N	5y	2-1200A	196	\$185,686	
Oakley Services	Katolight	400	105	800	UL222	Y	Y	5y	1-600A	90-110	\$62,075	\$253,641
Oakley Services	Katolight	900	105	1900	UL222	Y	Y	5y	2-1200A	220-250	\$191,566	