

Request for Qualifications for Underwriting Services
City of O’Fallon, St. Clair County, Illinois
General Obligation Bonds, Series 2017

On behalf of the City of O’Fallon, St. Clair County, Illinois (the “City”), we hereby request a brief written statement of qualifications from your firm to serve as the underwriter in a negotiated sale of the above-referenced bonds (the “Bonds”) which tentatively will be sold in April-May, 2017. The proceeds of the Bonds will be used for capital improvements. The current intent is to sell a bank-qualified transaction for the tax-exempt portion of the transaction for approximately \$9.4M.

The City is currently rated “AA+” by Standard and Poor’s, the City has not yet received a rating on the bonds.

PLEASE PROVIDE THE FOLLOWING INFORMATION PLUS ANY ADDITIONAL INFORMATION YOU DEEM IMPORTANT TO CITY OF O’FALLON, ATTENTION: DIRECTOR OF FINANCE, 255 SOUTH LINCOLN, O’FALLON, IL 62269 OR BY EMAIL: SEVANS@OFALLON.ORG. PROPOSALS SHOULD BE DELIVERED OR EMAILED BY 4:00 PM CST ON THURSDAY, DECEMBER 29, 2016.

The City will not be retaining an independent municipal advisor and understands that the underwriter selected by the City will not act as a financial advisor or municipal advisor to the City under the Dodd-Frank Wall Street Reform and Consumer Protection Act.

1. Please provide a brief description of the firm, including the location of the office assigned to this transaction, and the firm’s presence in the area.

2. Please provide brief biographies of the professional staff who would be assigned to this financing.

3. Please provide information on your firm’s experience in Illinois with recent sales of securities comparable to the Bonds. Please limit the information on your firm’s recent comparable sales, focusing on issues in the “AA” rating category. Please include the date of the sale, the spread per maturity to the AAA MMD and any other descriptive information you deem important. Please include recent comparable sales for the transactions.

4. Please describe your firms underwriting experience with city, town or village issuers in Illinois? Please provide a listing of your firm’s issues for the above referenced groups from the last five years. Please include municipality name, par amount of issue, security type, bank qualification status and whether your firm was the sole underwriter or part of an underwriting syndicate. (Please include this list in the back of the RFQ response as Appendix A)

5. How will this experience benefit the City on this transaction?

6. Please provide information regarding anticipated fees. (Selection is not based on fees alone)

Please contact Sandy Evans, Director of Finance with any question at (618) 624-4500 x 8723 or sevans@ofallon.org. Prior to final selection, interviews may be required.

*This RFQ has been distributed to a minimum of three firms.