



Purpose

It is the mission of the O'Fallon Public Works Department to achieve the highest possible quality of life for our residents and customers through effective planning, management, operation, maintenance, and improvement of the City's water infrastructure by all means available.

Accomplishments

- ❖ Purchased and delivered 1,599,190,000 gallons of finished water from IAWC (Illinois American Water Company) in CY2012, up 9.2% from CY11.
- ❖ Installed 171 water taps for new residential and commercial customers in CY2012, down from 199 in CY2011 (14.1% decrease).
- ❖ Made 6,375 JULIE locates in CY2012 of our water system in support of local construction and emergency repairs to other utility systems. This is up 6,120 from CY2011 (a 4.2% increase).
- ❖ Completed repairs and interior/exterior repainting of the 500k gallon ground water storage tank at the Public Works Compound.
- ❖ Continued data collection pertaining to valves, hydrants, piping, etc.
- ❖ Replaced the Perrin (Barco to Enos) Water Main and completed a tie of that main down Durlly to Traubel in Fairview Heights to provide better service to customers and improve fire-fighting capabilities of the Fairview Fire Department.
- ❖ Completed repairs and interior/exterior repainting of the 1,000k gallon ground water storage tank at the Public Works Compound.
- ❖ Continued refurbishment and painting of hydrants and exercising of system valves.
- ❖ Continued to replace failing 2, 4 and 6-inch steel and iron water mains with new PVC mains improving customer pressure and enhancing fire protection to the neighborhoods of O'Fallon and Fairview Heights.
- ❖ An annual consumer price index (CPI) (for the water and wastewater industry activities) was applied to the water rates as required by the issuance of the loan by the Illinois Environmental Protection Agency's (IEPA) to fund the new French Village Pump Station and the two new elevated water storage tanks.
- ❖ Absorbed 15 Village of Caseyville Water Company clients during rebuild of Milburn School Road. Caseyville Water Company determined it was not cost effective to relocate their waterline from ROW.
- ❖ Replaced Unit #59 with new Ford Explorer for Operations Manager. Transferred old Unit #59 to Public Works MIS (Management Information Systems) which has become IT.
- ❖ Replaced a single axle dump truck with a tandem axle dump truck equipped with snow plow and salt spreader.
- ❖ Replaced a forklift that was purchased used and was in poor shape.
- ❖ Purchased replacement for Unit #2 (Ford Transit) with ½ ton Ford Pickup for use by Water Division Foreman, old vehicle will be used by Public Works Custodian.

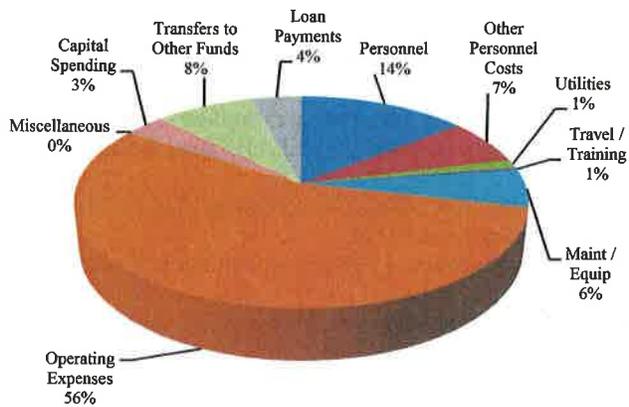
Goals and Objectives

- ❖ Complete major repairs/maintenance to St. Clair Square Water Tower.
- ❖ Install mixing device at the Pausch Elevated Water Tank
- ❖ Repair water mains in the Parr, Munger, Knoebel, Chamberlain, Rowan, and School (PMKCRS) area of unincorporated Fairview Heights.
- ❖ Extend water mains in area of New Taylor Road.
- ❖ Continue SCADA improvements to the water system.
- ❖ Make security and emergency power improvements to the 8645 E Highway 50 Public Works facilities.
- ❖ Hire replacement worker for the Water Division.
- ❖ Vehicle/Equipment replacement/additions proposed for FY14 are:
 - JD320 Skid Steer w/Trailer – Daily demand for existing skid steer requires purchase of 2nd unit to support the Water Division.
 - Mini-Excavator w/Trailer – Replacement of a backhoe that has reached the end of its useful lifespan.
 - Mr. Valve Box Kit – Attachment for skid steer to better provide the seating of valve boxes in paved areas.
 - Platform Conversion Kit – Conversion old Unit #6 to a platform truck with lift gate for transport of valves, hydrants and piping to job sites.
 - Utility Body Truck – Replacement of Unit #6 which does not have sufficient towing capacity to transport the boring machine and trailer to job sites.

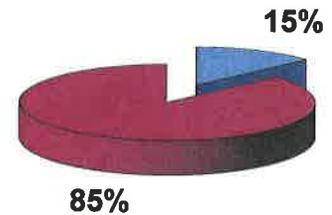
**Water Operations
Fund 31**

Category	FY14 Budget	FY13 Budget	% Change
Personnel Costs	\$1,435	\$1,460	(2)%
Other Personnel Costs	\$697	\$625	11%
Utilities	\$128	\$150	(15)%
Travel/Training	\$36	\$35	1%
Maintenance/Equip	\$591	\$764	(23)%
Operating Expenses	\$5,626	\$5,818	(3)%
Miscellaneous	\$18	\$13	35%
Capital Spending	\$327	\$411	(21)%
Transfer to Other Funds	\$841	\$866	(3)%
Loan Payments	\$432	\$431	0%
TOTAL in \$000's	\$10,131	\$10,573	(4)%

FY14 Budget by Category

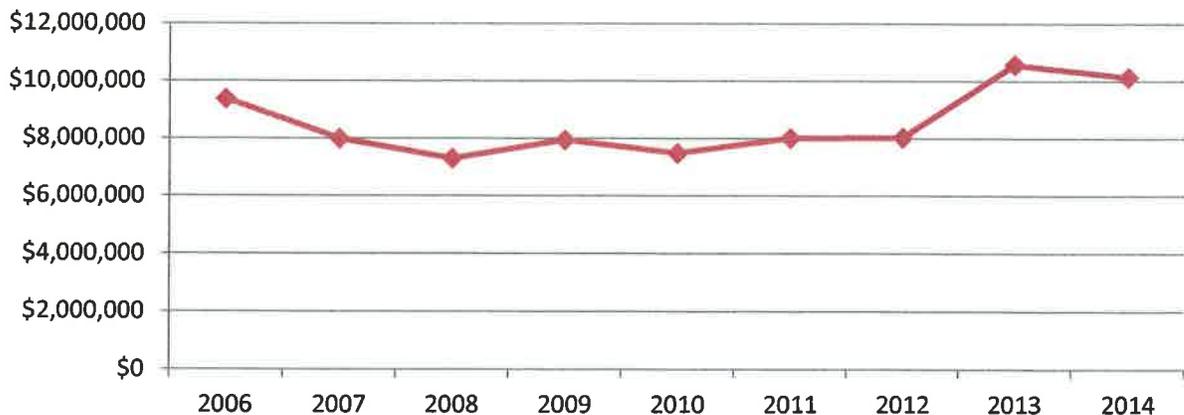


Water Operations as a Percentage of the Total Budget

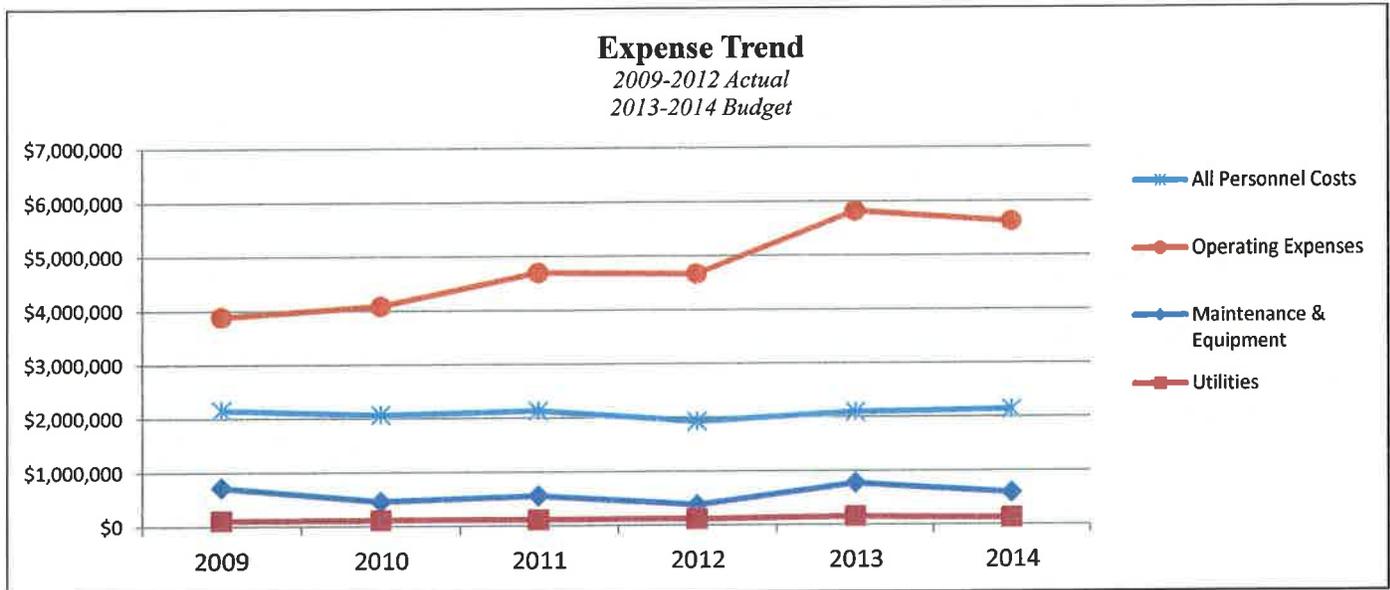
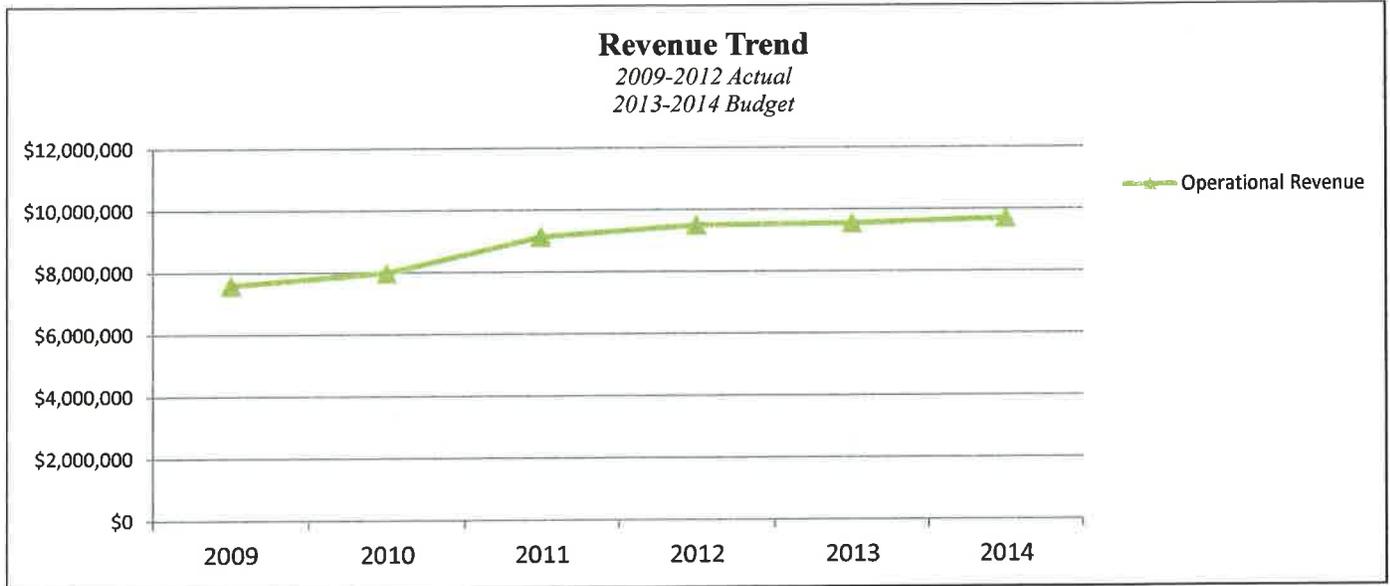


Expense Trend - Water Operations

2006-2012 Actual
2013-2014 Budget

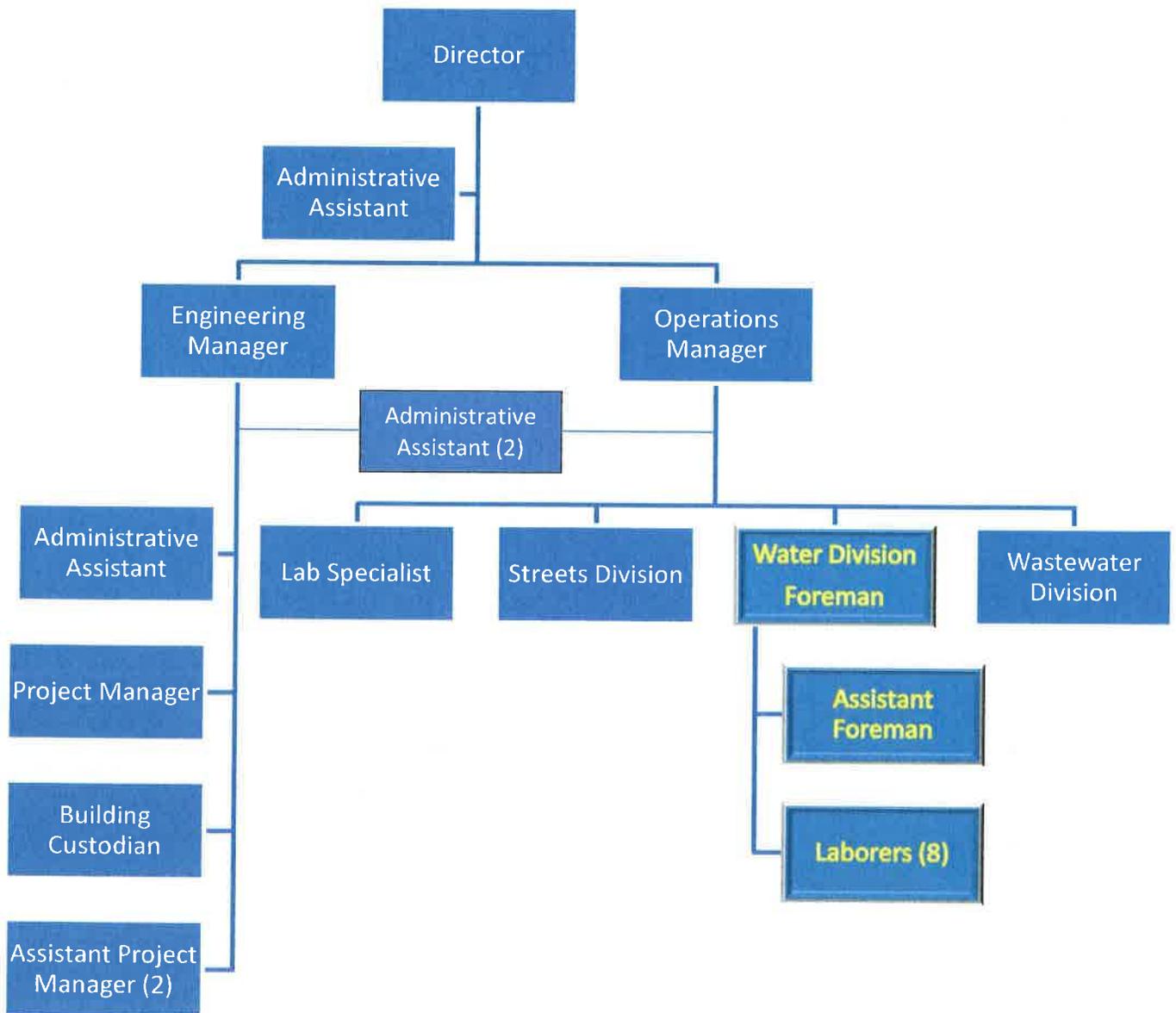


Dashboard Metrics – Trend by Classification



**Public Works has 43 positions based on past manning levels.
Currently, 35 Full Time Equivalent (FTE) positions are filled.**

Organizational Chart



Annual Budget by Classification - Water Operations Revenue

Detail

	2009 Actual Amount	2010 Actual Amount	2011 Actual Amount	2012 Actual Amount	2013 Amended Budget	2014 Council - Level 3	% Change
Fund: 31 Water Op & Maintenance							
Revenue							
RE60 - Grants							
3054 - Other State Grants	\$0.00	\$0.00	\$34,174.00	\$0.00	\$0.00	\$0.00	
RE60 - Grants Totals	\$0.00	\$0.00	\$34,174.00	\$0.00	\$0.00	\$0.00	+++
RE66 - INTEREST EARNED-IL FUNDS/INV./CHECKING ACCTS.							
3763 - Checking Account Interest	\$792.41	\$27,870.73	\$20,623.66	\$17,197.71	\$5,000.00	\$15,000.00	300%
RE66 - INTEREST EARNED-IL FUNDS/INV./CHECKING ACCTS. Totals	\$792.41	\$27,870.73	\$20,623.66	\$17,197.71	\$5,000.00	\$15,000.00	300%
RE70 - Miscellaneous							
3536 - NSF Check Fees	\$5,321.33	\$3,975.02	\$4,379.39	\$4,068.58	\$4,000.00	\$4,000.00	100%
3823 - Miscellaneous Income	\$19,204.11	\$27,524.78	\$37,430.51	\$21,775.94	\$15,000.00	\$20,000.00	133%
RE70 - Miscellaneous Totals	\$24,525.44	\$31,499.80	\$41,809.90	\$25,844.52	\$19,000.00	\$24,000.00	126%
RE80 - Operational Revenue							
3430 - Penalties	\$28,107.66	\$26,082.80	\$33,671.16	\$29,958.24	\$25,000.00	\$25,000.00	100%
3492 - Shiloh Utility Tax	\$0.00	\$0.00	\$0.00	\$50.88	\$0.00	\$100.00	
3500 - Green Mount Lakes	\$25,982.82	\$25,388.94	\$27,801.98	\$31,660.78	\$30,000.00	\$36,000.00	120%
3501 - Water Sales	\$6,799,116.79	\$7,201,263.99	\$7,903,095.03	\$8,555,522.99	\$8,700,000.00	\$8,911,215.00	102%
3521 - Meter Tests	\$60.00	\$120.00	\$0.00	\$180.00	\$100.00	\$0.00	0%
3530 - Bulk Water Purchase	\$1,381.01	\$1,014.75	\$583.00	\$1,504.25	\$1,000.00	\$500.00	50%
3531 - Caseyville Turn Off Fee	\$0.00	\$0.00	\$12,500.00	\$21,020.00	\$15,000.00	\$12,000.00	80%
3532 - Caseyville Loss Water Rev	\$0.00	\$0.00	\$2,250.00	\$3,925.00	\$3,000.00	\$2,400.00	80%
3535 - Turn On Fees	\$40,803.80	\$51,095.19	\$60,543.18	\$78,556.13	\$50,000.00	\$60,000.00	120%
3537 - New Service Charge	\$129,148.63	\$122,924.70	\$126,193.31	\$122,840.97	\$120,000.00	\$120,000.00	100%
3538 - Lien Fees	\$3,085.86	\$2,340.00	\$1,590.00	\$2,950.00	\$2,000.00	\$750.00	38%
3539 - Tampering Fees	\$5,205.35	\$4,219.48	\$3,935.00	\$4,012.65	\$3,000.00	\$4,000.00	133%
3540 - Tap on Fees	\$442,170.74	\$441,894.43	\$837,525.08	\$530,686.40	\$500,000.00	\$440,000.00	88%
3542 - R.O.W. Permit	\$0.00	\$0.00	\$0.00	\$400.00	\$0.00	\$200.00	
3545 - Sprinklers	\$64,507.72	\$64,748.78	\$69,253.71	\$71,183.74	\$60,000.00	\$50,000.00	83%
3546 - Fire Hydrant Rental	\$34,187.50	\$32,126.75	\$32,212.50	\$32,636.94	\$30,000.00	\$30,000.00	100%
3826 - Extension Receipts	\$0.00	\$0.00	\$15,000.00	\$0.00	\$0.00	\$0.00	
RE80 - Operational Revenue Totals	\$7,573,757.88	\$7,973,219.81	\$9,126,153.95	\$9,487,088.97	\$9,539,100.00	\$9,692,165.00	102%
RE81 - Transfer from Reserves							
3948 - Transfer from Reserves	\$0.00	\$0.00	\$0.00	\$0.00	\$1,005,365.00	\$260,815.00	26%
RE81 - Transfer from Reserves Totals	\$0.00	\$0.00	\$0.00	\$0.00	\$1,005,365.00	\$260,815.00	26%
RE84 - Transfers from Other Funds							
3903 - Transfer from General Fun	\$0.00	\$0.00	\$0.00	\$2,956.67	\$5,000.00	\$9,000.00	180%
3909 - Water Revenue Transfer	\$640,169.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
3913 - Transfer from Various Fds	\$0.00	\$0.00	\$0.00	(\$2,956.67)	\$0.00	\$130,000.00	
RE84 - Transfers from Other Funds Totals	\$640,169.80	\$0.00	\$0.00	\$0.00	\$5,000.00	\$139,000.00	2,780%
Revenue Totals	\$8,239,245.53	\$8,032,590.34	\$9,222,761.51	\$9,530,131.20	\$10,573,465.00	\$10,130,980.00	96%
Revenue Totals:	\$8,239,245.53	\$8,032,590.34	\$9,222,761.51	\$9,530,131.20	\$10,573,465.00	\$10,130,980.00	96%
Fund Total: Water Op & Maintenance	\$8,239,245.53	\$8,032,590.34	\$9,222,761.51	\$9,530,131.20	\$10,573,465.00	\$10,130,980.00	96%
Revenue Grand Totals:	\$8,239,245.53	\$8,032,590.34	\$9,222,761.51	\$9,530,131.20	\$10,573,465.00	\$10,130,980.00	96%
Expenditure Grand Totals:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	+++
Net Grand Totals:	\$8,239,245.53	\$8,032,590.34	\$9,222,761.51	\$9,530,131.20	\$10,573,465.00	\$10,130,980.00	96%

Annual Budget by Classification - Water Operations Expense

Detail

	2009 Actual Amount	2010 Actual Amount	2011 Actual Amount	2012 Actual Amount	2013 Amended Budget	2014 Council - Level 3	% Change
Fund: 31 Water Op & Maintenance							
Expenditures							
EX10 - Personnel							
4000 - Salaries	\$1,524,095.73	\$1,465,956.29	\$1,419,138.41	\$1,148,958.88	\$1,250,245.00	\$1,256,530.00	101%
4001 - Part Time Salaries	\$5,500.20	\$2,805.00	\$5,100.62	\$14,079.42	\$12,000.00	\$19,145.00	160%
4002 - Seasonal Wages	\$0.00	\$0.00	\$0.00	\$2,016.70	\$2,500.00	\$24,940.00	998%
4005 - Overtime Wages	\$79,243.01	\$71,270.48	\$84,465.06	\$74,135.34	\$75,000.00	\$87,135.00	116%
4036 - Temporary Help	\$0.00	\$0.00	\$14,344.28	\$129,281.91	\$120,000.00	\$47,070.00	39%
EX10 - Personnel Totals	\$1,608,838.94	\$1,540,031.77	\$1,523,048.37	\$1,368,472.25	\$1,459,745.00	\$1,434,820.00	98%
EX15 - Other Personnel							
4012 - Social Security	\$112,417.80	\$112,585.06	\$112,636.00	\$101,743.51	\$120,000.00	\$135,700.00	113%
4020 - Pension	\$108,892.77	\$113,076.76	\$119,363.82	\$107,467.97	\$140,000.00	\$102,775.00	73%
4030 - Hospitalization Insurance	\$267,390.62	\$256,200.97	\$249,407.71	\$236,711.49	\$260,000.00	\$354,670.00	136%
4031 - Dental Insurance	\$16,788.03	\$17,506.46	\$18,573.76	\$15,294.37	\$21,000.00	\$19,380.00	92%
4032 - Life Insurance	\$1,489.27	\$1,442.16	\$1,319.71	\$1,195.36	\$2,000.00	\$1,395.00	70%
4060 - Unemployment Compensation	\$3,801.34	\$4,068.47	\$6,383.53	\$7,206.97	\$10,000.00	\$4,090.00	41%
4210 - Workmens Comp Insurance	\$21,670.31	\$6,551.20	\$93,921.26	\$67,641.60	\$60,000.00	\$68,735.00	115%
4690 - Uniforms	\$4,879.52	\$6,446.04	\$1,828.06	\$10,132.24	\$12,000.00	\$10,075.00	84%
EX15 - Other Personnel Totals	\$537,329.66	\$517,877.12	\$603,433.85	\$547,393.51	\$625,000.00	\$696,820.00	111%
EX30 - Utilities							
4230 - Telephone	\$42,050.91	\$41,332.42	\$38,835.91	\$40,424.14	\$60,000.00	\$46,645.00	78%
4260 - Utilities	\$63,076.99	\$70,850.55	\$72,992.42	\$71,263.41	\$90,000.00	\$80,450.00	89%
4310 - Garbage Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	
EX30 - Utilities Totals	\$105,127.90	\$112,182.97	\$111,828.33	\$111,687.55	\$150,000.00	\$128,095.00	85%
EX40 - Travel/Training							
4290 - Travel Expense	\$3,417.66	\$1,561.83	\$1,640.94	\$2,834.24	\$5,000.00	\$6,720.00	134%
4320 - Training	\$1,193.00	\$1,922.50	\$3,094.81	\$3,733.59	\$20,625.00	\$24,500.00	119%
4416 - Dues	\$6,694.27	\$6,337.86	\$9,466.12	\$6,503.89	\$10,000.00	\$4,895.00	49%
EX40 - Travel/Training Totals	\$11,304.93	\$9,822.19	\$14,201.87	\$13,071.72	\$35,625.00	\$36,115.00	101%
EX50 - Maintenance & Equipment							
4100 - Maintenance Bldgs	\$12,906.04	\$8,183.82	\$9,370.91	\$31,909.44	\$15,000.00	\$23,015.00	153%
4110 - Maintenance Vehicles	\$12,096.82	\$10,145.37	\$24,905.58	\$22,827.48	\$30,000.00	\$19,995.00	67%
4120 - Maintenance Equipment	\$27,102.85	\$25,064.66	\$43,154.46	\$25,642.96	\$40,000.00	\$35,110.00	88%
4130 - Maintenance Streets	\$18,750.48	\$472.50	\$19,133.70	\$5,800.00	\$10,000.00	\$5,235.00	52%
4140 - Maintenance Sidewalks	\$4,402.20	\$8,491.08	\$4,971.73	\$5,340.39	\$10,000.00	\$6,745.00	67%
4141 - Maintenance Storm Water	\$0.00	\$20,604.92	\$2,190.50	\$20,364.94	\$10,000.00	\$23,395.00	234%
4150 - Maintenance Grounds	\$16,383.08	\$18,715.00	\$12,915.09	\$40,637.10	\$35,000.00	\$26,405.00	75%
4160 - Maintenance Utility Syste	\$360,803.11	\$158,696.00	\$233,473.45	\$146,315.77	\$488,000.00	\$319,500.00	65%
4200 - Tree Removal	\$2,197.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$2,000.00	50%

Annual Budget by Classification - Water Operations Expense

Detail

4655 - Equipment- Non-capital	\$0.00	\$125.83	\$900.00	\$8,445.24	\$21,900.00	\$22,000.00	100%
4670 - Maintenance Supplies	\$255,123.67	\$200,884.47	\$198,116.92	\$61,802.66	\$100,000.00	\$107,535.00	108%
EX50 - Maintenance & Equipment Totals	\$709,765.25	\$451,383.65	\$549,132.34	\$369,085.98	\$763,900.00	\$590,935.00	77%
<u>EX60 - Operating Expenses</u>							
4220 - General Insurance	\$72,537.60	\$102,189.81	\$53,420.35	\$77,304.32	\$90,000.00	\$90,025.00	100%
4250 - Water Purchase	\$3,024,768.06	\$3,100,487.58	\$3,907,246.31	\$3,915,609.55	\$4,500,000.00	\$4,147,075.00	92%
4280 - Rental	\$4,632.89	\$2,724.59	\$1,345.35	\$370.00	\$4,000.00	\$700.00	18%
4330 - Postage	\$78,000.21	\$76,429.58	\$71,986.34	\$56,455.73	\$82,000.00	\$66,635.00	81%
4340 - Computer Services	\$36,064.49	\$48,519.45	\$121,748.00	\$130,349.25	\$251,700.00	\$354,240.00	141%
4345 - IT Support/Services	\$14,007.50	\$16,941.95	\$22,195.88	\$34,589.86	\$72,580.00	\$170,000.00	234%
4350 - Printing & Publishing	\$12,757.74	\$9,726.14	\$10,780.14	\$13,914.85	\$15,000.00	\$7,555.00	50%
4360 - Accounting Services	\$4,462.20	\$4,662.00	\$4,240.69	\$4,384.50	\$6,000.00	\$5,245.00	87%
4365 - General Services	\$0.00	\$6.16	\$0.00	\$0.00	\$2,000.00	\$1,000.00	50%
4370 - Engineering Services	\$527,893.60	\$527,920.52	\$140,176.74	\$82,639.45	\$196,670.00	\$119,980.00	61%
4380 - Legal Services	\$4,297.50	\$10,278.25	\$6,849.46	\$3,375.00	\$6,000.00	\$8,065.00	134%
4390 - Professional Service	\$30,388.30	\$86,390.29	\$56,995.15	\$72,518.57	\$129,320.00	\$78,100.00	60%
4420 - Lien Filing Fees	\$1,241.00	\$820.00	\$740.00	\$1,273.00	\$2,000.00	\$810.00	41%
4422 - Bad Debt Expense	\$8,457.48	(\$1,168.80)	\$1,876.55	\$5,125.52	\$2,000.00	\$585.00	29%
4423 - Service Charges	\$1,476.75	\$5,218.41	\$5,098.72	\$5,470.00	\$4,000.00	\$4,300.00	108%
4640 - Computer Supplies	\$7,015.38	\$2,900.46	\$522.95	\$3,464.55	\$4,000.00	\$1,255.00	31%
4650 - Office Supplies	\$18,396.69	\$20,598.44	\$22,906.69	\$17,199.70	\$6,000.00	\$9,700.00	162%
4660 - Gasoline & Oil	\$47,415.32	\$39,764.71	\$45,971.57	\$47,115.85	\$55,000.00	\$60,245.00	110%
4680 - Operating Supplies	\$6,515.83	\$19,615.13	\$138,425.67	\$185,400.87	\$120,000.00	\$68,355.00	57%
4685 - Landscaping Supplies	\$8,115.90	\$126.00	\$30.00	\$680.00	\$3,000.00	\$2,000.00	67%
4710 - Publications	\$697.44	\$679.49	\$772.08	\$1,003.72	\$1,000.00	\$800.00	80%
4760 - Bond Retirement	\$2,759.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
4783 - Insurance Deductible	\$0.00	\$0.00	\$0.00	\$676.28	\$5,000.00	\$4,000.00	80%
4801 - Recognition Dinner	\$129.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
4860 - Meters	\$0.00	\$265.43	\$69,943.45	\$0.00	\$250,000.00	\$238,470.00	95%
4872 - Extensions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,000.00	
4881 - Special Programs	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.00	100%
4940 - Library Equipment	(\$34,702.32)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
4954 - Equipment Lease Payment	\$10,110.78	\$10,987.76	\$13,833.30	\$4,722.08	\$10,045.00	\$21,215.00	211%
EX60 - Operating Expenses Totals	\$3,887,439.36	\$4,086,083.35	\$4,697,105.39	\$4,663,642.65	\$5,818,315.00	\$5,626,355.00	97%
<u>EX70 - Miscellaneous</u>							
4421 - Returned Checks	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$1,000.00	50%
4550 - Overpayment Refunds	\$13,285.13	\$12,887.86	\$15,678.20	\$7,614.91	\$10,000.00	\$16,230.00	162%
4809 - Miscellaneous Expense	\$3,266.98	\$4,103.74	\$818.16	\$1,243.00	\$1,200.00	\$555.00	46%
EX70 - Miscellaneous Totals	\$16,552.11	\$16,991.60	\$16,496.36	\$8,857.91	\$13,200.00	\$17,785.00	135%
<u>EX71 - Capital Expenditures</u>							

Annual Budget by Classification - Water Operations Expense

Detail

4807 - Easements	\$3,015.00	\$33,693.50	\$16.28	\$0.00	\$10,000.00	\$2,670.00	27%
4810 - Buildings	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,000.00	
4833 - Vehicles	\$21,250.00	\$13,770.00	\$0.00	\$0.00	\$286,000.00	\$95,000.00	33%
4840 - Equipment	\$13,452.32	(\$330,077.37)	\$0.00	\$0.00	\$105,715.00	\$90,000.00	85%
4884 - ImprovementsOtherThanBldg	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00	\$79,000.00	790%
EX71 - Capital Expenditures Totals	\$37,717.32	(\$282,613.87)	\$16.28	\$0.00	\$411,715.00	\$326,670.00	79%
<u>EX72 - Transfers to Other Funds</u>							
4904 - Fee in lieu of taxes	\$0.00	\$0.00	\$0.00	\$411,898.20	\$449,985.00	\$452,975.00	101%
4989 - Transfers	\$388,457.50	\$385,320.00	\$386,410.00	\$386,710.00	\$414,960.00	\$388,125.00	94%
EX72 - Transfers to Other Funds Totals	\$388,457.50	\$385,320.00	\$386,410.00	\$798,608.20	\$864,945.00	\$841,100.00	97%
<u>EX83 - Loan Payable - principal</u>							
4955 - Loan payment-principal	(\$10,110.78)	(\$10,987.76)	(\$13,833.30)	(\$4,722.08)	\$283,735.00	\$292,285.00	103%
5000 - Interest - Loans	\$11,952.77	\$24,418.00	\$117,525.52	\$151,028.55	\$147,285.00	\$140,000.00	95%
EX83 - Loan Payable - principal Totals	\$1,841.99	\$13,430.24	\$103,692.22	\$146,306.47	\$431,020.00	\$432,285.00	100%
Expenditure Totals	\$7,304,374.96	\$6,850,509.02	\$8,005,365.01	\$8,027,126.24	\$10,573,465.00	\$10,130,980.00	96%
Fund Total: Water Op & Maintenance	(\$7,304,374.96)	(\$6,850,509.02)	(\$8,005,365.01)	(\$8,027,126.24)	(\$10,573,465.00)	(\$10,130,980.00)	96%
Revenue Grand Totals:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	+++
Expenditure Grand Totals:	\$7,304,374.96	\$6,850,509.02	\$8,005,365.01	\$8,027,126.24	\$10,573,465.00	\$10,130,980.00	96%
Net Grand Totals:	(\$7,304,374.96)	(\$6,850,509.02)	(\$8,005,365.01)	(\$8,027,126.24)	(\$10,573,465.00)	(\$10,130,980.00)	96%